

Konstantin Gnedov

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- Performing credit risk analyses of the legal entities and being a member of part in credit committees EUR 2 mln
- Managed EUR 2 700 000 loan portfolio made up of 17 clients. Longest trip: over 700 kilometers
- Over 5 years of professional experience in banking, sales, market research, analytics, business development and credit risk management.

Education:

September 2020	Master in Agronomy at National University of Life and Environmental Sciences, Kyiv, Ukraine
September 2013	Master In International Business at Grenoble Ecole de Management (GEM), London, UK
December 2015	<ul style="list-style-type: none">♦ Average grade: 73%♦ Master Thesis: 80% - Synergies in M&A Transactions in Banking Sector and Their Impact on Overall Success of the Deals (1 Year Research)♦ Activities: University Ambassador and Trip Leader
September 2010	BA (Hons) Business Studies at The University of Manchester, UK
December 2013	<ul style="list-style-type: none">♦ Achievements: Manchester Leadership Award♦ Activities: Trip Leader and Russian Teacher at The International Society




Professional Experience:

July 2020	Business Client Advisor (Agriculture) at ProCredit Bank, Kyiv, Ukraine
Present	<ul style="list-style-type: none">♦ Performing credit risk analysis for exposures up to EUR 2 000 000♦ New client acquisition – managing portfolio of 250 potential clients in 5 regions♦ Generating and maintaining strong client relations♦ Performing financial and economic analyses of agricultural businesses (EUR 500 000)
December 2018	Credit Risk Analyst (Agriculture) at ProCredit Bank, Kyiv, Ukraine
July 2020	<ul style="list-style-type: none">♦ Consolidated financial data, analyzing business plan and business strategy♦ Performed financial analyses of businesses over UAH 100 000 000 annual revenue♦ Held credit committees for exposures up to EUR 2 000 000 with the Management♦ Developed procedures, documents and policies for improved credit risk management

- December 2017 – November 2018 **Business Client Advisor (Agriculture)** at ProCredit Bank, Kyiv, Ukraine
- ◆ Performed credit risk analysis for exposures up to EUR 250 000
 - ◆ Managed EUR 2 700 000 loan portfolio
 - ◆ Acquired new clients – 100% of new clients approved at credit committees
 - ◆ Generated and maintained strong client relations
 - ◆ Performed financial and economic analyses of agricultural businesses

Other Professional Experience:




- May 2017 – Dec 2017 **Intern** at ProCredit Bank, Sofia, Bulgaria
- Feb 2017 – May 2017 **PA to Head Neurologist, Front Desk** at DNC Neurology Clinic, Kyiv, Ukraine
- Apr 2016 – Feb 2017 **SEO and Business Development Intern** at DNC Neurology Clinic, Kyiv, Ukraine
- Jun 2015 – Mar 2016 **Personal Assistant to the CEO** at APDirecting, Manchester, UK
- Feb 2015 – May 2015 **Event Manager | VIP** at UKIS Social, Manchester, UK
- Jun 2014 – Jun 2014 **Google BOLD Immersion Program** at Google Inc., Dublin, Ireland
- Sep 2013 – Sep 2014 **Founder** of Empire State online start-up, London, UK
- Jul 2012 – Sep 2013 **Senior Supervisor/Assistant Manager** at Oxfam GB, Manchester, UK

 Languages:		 IT Skills:		 Training:
English:	Native (C2)	MS Office:	Confident User	Master of Negotiations (PCB)
Russian:	Native	MS Project:	Confident User	Foundations of Accounting
Ukrainian:	Native	Bloomberg Terminal:	Moderate	Time-Value for Money (PCB)
Spanish:	L/Int (B1)	iVdeo editing software:	Confident User	Manchester Leadership Award
French:	Beginner (A2)	1C software :	Basic	Bloomberg Market Concepts

Scholarships and Grants:

- February 2015 GilChrist Educational Trust – Study Grant
- March 2014 Student Support Grant at Grenoble Ecole de Management

Volunteering and Extra-Curricular activities:

- June 2019 Volunteered on the field during the harvest of garlic, Delfinove, Ukraine
- May 2019 The Chestnut Run, Kyiv, Ukraine
- February 2017 Google Street View Trusted Photographer 
- April 2016 Google Local Guide, Kyiv, Ukraine 
- March 2016 - Present IDP
- Jun 2014/Jul 2014 University Ambassador at Grenoble Ecole de Management
- June 2014 Volunteered at London Color Run 2014, London UK 
- Summer 2013 Trip Leader at The International Society, Manchester, UK
- Summer 2012 Russian language teacher at The International Society, Manchester, UK

Interests:

- ◆ Languages ◆ Technology ◆ Agriculture ◆ Dancing ◆ 360° Photography